





Roy A. Beveridge, M.D. Senior Vice President and Chief Medical Officer Humana



**Dan Mendelson** Chief Executive Officer Avalere Health



**Douglas M. Long** Vice President, Industry Relations IMS Health Inc.







Archie Manning Football Legend



**Bernard J. Tyson**Chairman and Chief Executive
Officer Kaiser Permanente





#### **Rill Barre**

Vice President Business Development MedImpact Healthcare Systems, Inc.

#### **Charles Bell**

Director, New Business Development Express Scrips

### Megan Bender

Sr. Director Specialty Sales & Account Management Briova Rx Specialty Pharmacy (a subsidiary of Catamaran Rx)

## Russell Bennett, MBA, CHIE

Vice President UnitedHealthcare

### Rita Carreón

Director of Clinical Strategies & Health Care Equity America's Health Insurance Plans (AHIP)

## Kenny Cole, MD

Associate Chief Medical Officer and VP of Care Delivery Blue Cross Blue Shield Louisiana

### **Greg Drew**

President Value Drug Company

### Jena L. Estes

Vice President, Government Program Integrity and Senior Government Initiatives Blue Cross Blue Shield Association

### John Fox MD. MHA

Associate Vice President of Medical Affairs Priority Health

## Barbara Haasis

Sr. Clinical Lead, Alternative Payment Programs Florida Blue

### **Lindy Hinman**

Senior Vice President Avalere Health

### Rhonda Moore Johnson, MD, MPH

Senior Medical Director of Health Equity & Quality ServicesHighmark Inc.

#### James Kenney Jr.

Pharmacy Operations Manager Harvard Pilgrim

#### **David Larsen**

Director, Quality Improvement SelectHeath

## Melissa Laurie

Manager, Specialty Pharmacy OptumRx

## **Laura Long**

Retired Chief Medical Officer, VP of Clinical Innovation Blue Cross Blue Shield South Carolina Healthcare Systems, Inc.

### Chronis Manolis, RPh

Vice President of Pharmacy Services UPMC Health System (Pennsylvania)

### **Peter Mikhail**

Associate Vice President Procurement Services Geisinger Health System

### Neil Minkoff

Founder and CEO FountainHead Healthcare

### Mark Montgomery, MBA, CHIE

President and CEO Axium Healthcare Pharmacy, Inc.

### **Sean Murphy**

Senior Director, Network Contracting Blue Cross Blue Shield of Massachusetts

## Flo-Ann Osterbauer

Medicare/Senior Products Director Cigna

### Minalkumar Patel, M.D.

Senior Vice President and Chief Strategy Officer Horizon BCBSNJ

#### **Edmund Pezalla**

VP, National Medical Director for Pharmacy Policy and Strategy Aetna

#### **Marc Richmond**

Regional Medical Director/Officer Blue Shield California

## Dr. H. Scott Sarran

Chief Medical Officer, Government Programs Health Care Service Corporation

### Sheri Sellmeyer

Vice President, Advisory Services Decision Resources Group

### **Donna Trane**

Vice President Business Development, Express Scripts

### **Kimberly Tuck**

President and CEO NurseWise, a subsidiary of the Centene Corporation

### Jav Weaver

VP, Pharmacy Operations Centene

### Jeffrey Weisz

Medical Director/Officer Kaiser Permanente (Northwest)

### Michael White

Director, Clinical Pharmacy Services Blue Cross Blue Shield of Tennessee

## Jason Zilocchi

Sr. Director Pharmaceutical Strategies and Solutions Express Scripts

## Burt Zweigenhaft, MBA, CHIE

Vice Chairman Onco360





## MMS BY THE NUMBERS

7/10

OF THE TOP HEALTH
PLANS ARE SPEAKING
AT MMS

PBMS EXECUTIVES SPEAKING AT MMS REPRESENT

66,858,465 LIVES

46,369,432 LIVES

ARE COVERED BY THE COMMERCIAL PAYERS SPEAKING AT MMS

## KEYNOTES

# WEDNESDAY MARCH 4





MORNING 8:00 am - 9:15 am

Specialty Drug Boom: The Demand for Evidence And Need for Partnerships



Roy A. Beveridge, M.D. Senior Vice President and Chief Medical Officer Humana

It is no secret that the health care industry is evolving at a rapid pace. From the continual shift to valuebased care to rising drug costs to the increasing number of people entering the health care system in the wake of the Affordable Care Act, the industry will look very different five years from now than it does today. In his keynote address, Dr. Roy Beveridge will discuss these and other factors that will affect the aging American population in years to come, and how insurers and pharmaceutical companies can work together to ensure the right people receive the right treatments at the right times to improve the patient experience and the industry as a whole.

AFTERNOON 1:00 pm - 2:15 pm

Healthcare 2020: Anticipating Change in Managed Markets



**Dan Mendelson** Chief Executive Officer Avalere Health

We all know this is a time of dramatic change in healthcare. Employer markets are increasingly consumer directed high deductible plans. New public exchanges have created an individual market for insurers. Medicare and Medicaid managed care plans are increasingly the standards way that government programs have expanded. And healthcare delivery systems are increasingly aligned with health plan interests. Dan Mendelson will give a compelling account of how change in your customer base should affect your approach to managed markets. And what should command your attention going forward.



# THURSDAY MARCH 5

MORNING 8:00 am - 9:15 am

US. Pharmaceutical Market: Trends, Issues, and an Outlook



Douglas M. Long Vice President, Industry Relations IMS Health Inc.

In his keynote presentation,
Long will give an overview of the
managed markets industry while
discussing cost containment and copay trends, Medicare, new products
that are in the pipeline and future
blockbusters that are in production
and share his insights on what the
next twelve to eighteen months will
look like and what to expect in the
five year outlook.

AFTERNOON 1:00 pm - 2:15 pm

Archie Manning: Off The Field



Archie Manning Football Legend

Join us for an afternoon with Archie Manning as he shares lessons that he's learned in leadership as a 14-year veteran quarterback, a father of two Super Bowl Champion quarterbacks and as a businessman. Manning highlights his keys to success and achieving goals, as well as being a team player in both business and in life.

# FRIDAY MARCH 6

MORNING 8:00 am - 9:15 am

21st Century Health in America



**Bernard J. Tyson** Chairman and Chief Executive Officer Kaiser Permanente

In the midst of the biggest changes the country's health care system has seen in generations with health care reform, Americans are assuming more responsibility for their own health and demanding more from providers and payors. Today, advances in technology and innovation in care are driving new possibilities in how we approach health care in America. Bernard J. Tyson, Chairman and CEO of Kaiser Permanente, will discuss why health care must be affordable, more accessible, and more consumer-oriented than ever before. We must bring the health care industry into the 21st century.



## AGENDA

# TUESDAY MARCH 3

## **Registration Opens**

4:00 pm - 8:00 pm

### **Welcome Reception**

6:00 pm - 8:00 pm

Morning and afternoon sessions run 60 minutes, then repeat. There is a 15-minute break between sessions.



# WEDNESDAY MARCH 4

### **Registration Opens**

7:00 am

#### Breakfast

7:00 am - 8:00 am

## Keynote Presentation Roy A. Beveridge, M.D.

8:00 am - 9:15 am

## MORNING SESSIONS 9:30 am - 11:45 am

- Primary Medication Non-Adherence in Specialty Pharmacy
- A Model for Putting Accountability in Oncology Care: The Patient Comes First
- When to Call the Cavalry: Medical Science Liaisons in Support of Formulary Discussions
- Lessons from the National Health Plan Collaborative—10 Years of Health Plan Innovations to Reduce Health Care Disparities, Improve Quality and Health Care Outcomes
- Using the ACO/Provider Collaboration Model for Enahnces Pharmacy Management Including Quality and Cost
- Assessing quality and competency in cancer care: the managed-care perspective
- Understanding the 340B
   Drug Program
- Exchanges: Preparing for Potential Disruption

## Lunch

11:45 am - 1:00 pm

## Keynote Presentation Dan Mendelson

1:00 pm - 2:15 pm

## AFTERNOON SESSIONS 2:30 pm - 4:45 pm

- Understanding the Role of ACO's in our Healthcare Delivery System
- The Community Pharmacist and The Value Equation
- · Specialty Pharmacy at Retail
- Changing the Conversation from Unit-Cost to Quality and Outcomes
- Building a Healthcare System That Works
- · Dual Eligible Populations
- Orphan Diseases—What Makes Them So Unique?

## **Voodoo Lounge Party**

5:30 pm – 7:30 pm



## THURSDAY MARCH 5

## **Registration Opens**

7:00 am

#### **Breakfast**

7:00 am - 8:00 am

## **Keynote Presentation Douglas M. Long**

8:00 am - 9:15 am

## MORNING SESSIONS 9:30 am - 11:45 am

- Provider Contracting Updates on the Latest Trends on Payer Contracting With: Specialty, Mail and Retail Providers
- Specialty Pharmacy Contracting
- Exchanges and Multicultural Populations: Still a Significant Market Opportunity!
- The Pharmaceutical Value Equation—Contracting with Integrated Health Services Organization
- Advancing the Twin Goals of Improving Quality While Slowing Spending Growth: The Alternative Quality Contract (AQC)
- One Size Does Not Fit All
- Update on Future Direction of Oncology Drug Markets
- Medicare Advantage Stars:
   A View From Above

#### Lunch

11:45 am - 1:00 pm

## **Keynote Presentation Archie Manning**

1:00 pm - 2:15 pm

## AFTERNOON SESSIONS

2:30 pm - 4:45 pm

- Understanding the Value of Specialty Pharmacy from the Payer
- Contracting in New Age of Formulary Management
- Utilizing Member Engagement Strategies to Enhance HOS and CAHPS
- Patient Reported Outcome Data
   The Next Wave in Big Data
- Managing the Medicaid Population: Forging a New Blueprint for Success

## **MMS Mardi Gras Bash**

5:30 pm - 7:30 pm

# FRIDAY MARCH 6

## **Registration Opens**

7:00 am

## Breakfast

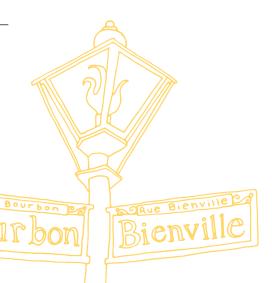
7:00 am - 8:00 am

## Keynote Presentation Bernard J. Tyson

8:00 am - 9:15 am

## MORNING SESSIONS 9:30 am - 11:45 am

- Oncology Practive of the Future
- Maximizing Effectiveness of Specialty Drugs through Innovative Collaboration Strategies
- The Role of the Payer Post ACA...Challenges and Opportunities
- Busting the Myths in Year 2 of the Exchanges



# WEDNESDAY

## **MORNING SESSIONS**

Sessions are 60 minutes beginning at 9:30 am – 10:30 am and repeated again at 10:45 am – 11:45 am.

Lessons from the National Health Plan Collaborative —10 Years of Health Plan Innovations to Reduce Health Care Disparities, Improve Quality and Health Care Outcomes



#### Rita Carreón

Director of Clinical Strategies & Health Care Equity America's Health Insurance Plans (AHIP)



Rhonda Moore Johnson, MD, MPH Senior Medical Director of Health Equity & Quality Services

- Recognize the historical context, accomplishments and impact of the National Health Plan Collaborative (NHPC)
- Describe the innovative strategies underway by NHPC health plans to improve culturally competent care, patient — centered strategies, language access services and pay for performance initiatives.
- Hear "lessons learned" from Highmark Inc. corporate efforts to reduce disparities and improve health literacy.



# Assessing Quality and Competency in Cancer Care: The Managed-Care Perspective



John Fox, MD, MHA
Associate Vice President of Medical Affairs
PriorityHealth

- Understand the payer perspective on the ASCO, COA and CMMI payment reform strategies
- Review payer preferences for accreditation of Oncology Medical Homes
- Understand the payer perspective on QOPI, COA, NQF, and NCQA oncology quality metrics

## Exchanges: Preparing for Potential Disruption

## **Lindy Hinman**

Senior Vice President Avalere Health

- Identify next significant milestones and potential impact to the market
- Anticipate impact of upcoming Supreme Court decision
- Learn what benefit designs are succeeding in driving enrollment

## Primary Medication Non-Adherence in Specialty Pharmacy



### Melissa Laurie

Manager, Specialty Pharmacy OptumRx

- · Definition and Prevalence
- Identification
- Reasons
- Financial Impact
- Interventions









# A Model for Putting Accountability in Oncology Care: The Patient Comes First



**Laura Long**Retired Chief Medical Officer,
VP of Clinical Innovation
BlueCross BlueShield South Carolina

- Identify at least three key drivers of change in the oncology practice model today.
- Discuss key attributes of at least 3 current oncology models to align payment and quality.
- Identify key components to include in future oncology practice redesign to achieve accountability.

# When to Call the Cavalry: Medical Science Liaisons in Support of Formulary Discussions



**Edmund Pezalla** VP, National Medical Director for Pharmacy Policy and Strategy Aetna

- In commercial formulary placements for ASO business access to superior products and more cost effective products are important to employers
- What are the key points that help make that case?
- · What resources will you need?
- In exchange and insured business health plans are concerned with meeting benchmark rules and not running afoul of CMS while managing costs and balancing concerns about adverse selection
- What are some key clinical uses that payors need to address in making selections for closed formularies?

## Understanding the 340B Drug Pricing Program



**James Kenney Jr.**Pharmacy Operations Manager
Harvard Pilgrim

- Review Participation Requirements for the 340B Program
- Understand 340B Finances
- · Discuss exclusions for Medicaid and Orphan Drugs
- Evaluate Potential 340B Opportunities for Health Plans

Using the ACO/Provider Collaboration Model for Enhanced Pharmacy Management Including Quality and Cost



**Chronis Manolis RPh** Vice President of Pharmacy Services UPMC Health System (Pennsylvania)

- Using Pharmacists in the medical home—is it effective?
- P&T optimization for enhanced decision support
- Using physician risks models to enhance drug management

# WEDNESDAY

## AFTERNOON SESSIONS

Sessions are 60 minutes beginning at 2:30 pm - 3:30 pm and repeated again at 3:45 pm - 4:45 pm.

## Understanding the Role of ACO's in our Healthcare Delivery Systemr



**Kenny Cole, MD**Kenny Cole, MD Associate Chief Medical
Officer and VP of Care Delivery

- Understand the current cost/quality disparities that exist in our American Healthcare system as well as widespread variation in practice patterns and outcomes
- Understand the concept of an accountable care organization (ACO) as potential a solution to the problem of cost/quality disparity in American healthcare
- Understand the features of ACOs that could enable their success vs. failure



## The Community Pharmacist and The Value Equation



**Greg Drew**President
Value Drug Company

Community pharmacy, regardless of channel, provides most medications to US health care.

Let's see how they may be major influencers of pharmaceutical outcomes:

- The community pharmacist and the impact on Star Ratings
- Can a local specialty pharmacy model be beneficial?
- How might Medication Therapy Management and Med-synch programs enhance adherence?
- Are the market forces too much to let them participate?

## **Specialty Pharmacy at Retail**



Mark Montgomery
President and CEO
Axium Healthcare Pharmacy, Inc.

- Specialty Pharmacy Market Drivers
- SPRx at Retail Highlights
- · Patient Engagement











**Jay Weaver**VP, Pharmacy Operations
Centene

- Review current pharmaceutical care quality-related metrics including STARS and HEDIS measures
- Survey the evolving landscape of procurement and reimbursement methodologies incorporating quality metrics
- Understand the value-proposition of promoting adherence to and utilization of necessary medications
- Outline current PBM and payer solutions to improve key quality metrics
- Explore health plans efforts to select drug products which provide the most value; considering quality, cost and outcomes
- Discuss opportunities for pharmaceutical manufacturers to partner with payers to drive pharmaceutical care quality

## Building a Healthcare System That Works



Jeffrey Weisz Medical Director/Officer BlueCross BlueShield Tennessee

- Understanding the direct relationship between high quality and affordability in the Healthcare delivery system.
- Understanding the paradigm shift from illness, to wellness and prevention.
- Patient centered Healthcare / The new patient physician bond.

## **Dual Eligible Populations**



**Dr. H Scott Sarran**Chief Medical Officer Government Programs
Health Care Service Corporation

- Learn about CMS' latest attempt to serve Dual Eligibles, Financial Alignment Demonstrations (FADs)
- Hear about the model employed and early outcomes for a large IL plan serving members enrolled in the demonstration
- Discuss ways to integrate Medicare and Medicaid for Dual Eligibles post FADs

## Orphan Diseases—What Makes Them So Unique?



**Donna Trane** Vice President, Business Development Express Scripts

- · Explore coverage challenges
- Highlight distribution channel options
   Discuss necessary patient support services

# THURSDAY MARCHES

## MORNING SESSIONS

Sessions are 60 minutes beginning at 9:30 am – 10:30 am and repeated again at 10:45 am – 11:45 am.

## Provider Contracting—Updates on the Latest Trends on Payer Contracting With: Specialty, Mail and Retail Providers



**Bill Barre**Vice President. Business Development

- MedImpact Healthcare Systems, Inc.
- Understand the current cost/quality disparities that exist in our American Healthcare system as well as widespread variation in practice patterns and outcomes
- Understand the concept of an accountable care organization (ACO) as potential a solution to the problem of cost/quality disparity in American healthcare
- Understand the features of ACOs that could enable their success vs. failure

## **Specialty Pharmacy Contracting**



Charles Bell
Director, New Business Development
Express Scripts

- Detailed review of the key components of a contract between a specialty pharmacy and a manufacturer
- Discussion of best practices during the contracting process including timelines, internal coordination, and general preparedness
- Overview of pricing structures and the role of Fair Market Value assessments

## The Pharmaceutical Value Equation— Contracting with Integrated Health Services Organization



Peter Mikhail
Associate Vice President Procurement Services
Geisinger Health System

- Understanding the evolution of healthcare systems and the associated value shift
- Understanding the full economic picture and value equation
- Understanding the partnership potential between manufacturer, provider, and payer

# Exchanges and Multicultural Populations: Still a Significant Market Opportunity!



Russell Bennett Vice President/SVP UnitedHealthcare

- How are health plans reaching out to multicultural populations?
- Has enrollment of diverse populations been successful?
- · What remains to be done?
- As more individuals get coverage, what hard-to-reach eligible populations remain?
- Once they get coverage, how do we engage them in the health system









## One Size Does Not Fit All



**Barbara Haasis**Sr. Clinical Lead, Alternative Payment Programs
Florida Blue

- Diverse geography and physician practice composition across the state required Florida Blue to design multiple programs appropriate in scope and design to move the quality and cost bar; one size does not fit all!
- Understand how national PCMH recognition standards such as NCQA impact practices in ACO's and PCMH models. They play a significant role in the transformation to patient centeredness.
- Behavior will not change without meaningful and understandable data. I will provide samples of the data shared 24/7 with providers and physicians through our portal
- Provide the results of implemented programs Significant cost savings and reductions in ER utilization admissions, preventable avoidable complication already realized in both ACO and PCMH

## Medicare Advantage Stars: A View from Above



**David Larsen**Director, Quality Improvement
SelectHeath

- · Update: Stars 2015- Wishing on a Star
- · How to have a successful Stars management program
- · Visions of Stars 2016
- Working with Medicare Advantage plans to help them improve their Star ratings

## Advancing the Twin Goals of Improving Quality While Slowing Spending Growth: The Alternative Quality Contract (AQC)



**Sean Murphy**Senior Director, Network Contracting
Blue Cross Blue Shield of Massachusetts

- How to approach the holy grail of health care reform, reducing costs while increasing quality
- Important considerations when building a reimbursement model that puts providers at risk for total medical expense
- Ways to partner with and support providers to be successful in risk contracts

## Update on Future Direction of Oncology Drug Markets



Burt Zweigenhaft, MBA, CHIE Vice Chairman Onco360

Covering Trends and Strategy on Managed Care, Limited Distribution, Integrated Delivery Networks and Hospitals sectors

- Understand the different market segments mega trends
- Help evaluate business segment risks and opportunities
- Adjust you strategy and position on market segment for success
- Develop a market implementation plan to navigate business channels

# THURSDAY

## AFTERNOON SESSIONS

Sessions are 60 minutes beginning at 2:30 pm - 3:30 pm and repeated again at 3:45 pm - 4:45 pm.

## Managing the Medicaid Population: Forging a New Blueprint for Success



#### Jena L. Estes

Vice President, Government Program Integrity and Senior Government Initiatives BlueCross Blue Shield Association

- Exploring existing belief systems and how they support innovative approaches
- · Understanding the impact of limiting beliefs
- Exploring foundational building blocks for a new blueprint for succeeding in the Medicaid market



## Understanding the Value of Specialty Pharmacy from the Payer Respective



#### Megan Bender

Sr. Director Specialty Sales & Account Management BriovaRX, a subsidiary of Catamaran

- Discuss factors that are driving use to specialty pharmacies
- · High-touch Care Model
- PA facilitation
- · Increased Adherence
- Payers demands for trend control...what payers are asking about:
- Channel strategy
- · Biosimilars strategy
- Therapy management and preferred products strategies (including their questions around manufacturer copay card utilization)

## Utilizing Member Engagement Strategies to Enhance HOS and CAHPS

### Flo-Ann Osterbauer, BHS

Medicare/Senior Products Director Cigna

- Five star ratings become increasingly important, not just to customers however to health plans as well
- Your competitor's star rating is a telling sign that key CAHPS and HOS initiatives are table stakes in your overall strategies. It's important that you do it well versus be the first to do something "new".
- CMS imposes strict guidelines and regulations that impact the sustainability of a health plan





## Patient Reported Outcome Data— The Next Wave in Big Data



**Neil B. Minkoff, M.D.**Founder and CEO
FountainHead Healthcare

- Understand current barriers to PRO use
- · Understand how technology can address these barriers
- See where understanding of disease states benefit most from PROs

## Contracting in New Age of Formulary Management



Jason Zilocchi Sr. Director Pharmaceutical Strategies and Solutions Express Scripts

- · Current strategies in formulary management
- Forces driving current behavior
- Different Contracting Strategies (PMPM, Net Price, Outcomes)

# FRIDAY

## **MORNING SESSIONS**

Sessions are 60 minutes beginning at 9:30 am - 10:30 am and repeated again at 10:45 am - 11:45 am.

## **Oncology Practice of the Future**



Marc Richmond Regional Medical Director/Officer Blue Shield California

- State of the art cancer care worthy of our families and friends respect for patient autonomy throughout care and end of life
- New compensation models which rewards quality and value
- Innovative technology using decision support which incorporates molecular markers and personalized therapy

## Maximizing Effectiveness of Specialty Drugs through Innovative Collaboration Strategies



**Kimberly Tuck**President and CEO NurseWise, a subsidiary of Centene Corporation

- During this presentation, we will share how adherence programs that link teams of participants, providers, payers and specialty pharmacy equal:
- · Positive clinical outcomes
- · Positive patient experiences
- Increased provider satisfaction
- The opportunity to decrease downstream costs of complex, chronis conditions







## The Role of the Payer Post ACA... Challenges and Opportunities



Minalkumar Patel, M.D. Senior Vice President and Chief Strategy Officer Horizon BCBSNJ

- Discuss how the payer landscape continues to evolve
- · Identify specific challenges for success
- Determine long-term value drivers and impacts to the overall healthcare economy

## Busting the Myths in Year 2 of the Exchanges



**Sheri Sellmeyer** Vice President, Advisory Services Decision Resources Group

- Staying up to speed on exchange opportunities is a continuing challenge for pharma, further complicated by misleading prognosticators. In this session you will learn:
- $\bullet$  How the exchanges are impacting payers' bottom lines
- The real truth about movement to private exchanges
- What hybrid Medicaid/exchange programs mean for the market
- How competitive are the top players and new entries

For event updates and registration, visit ManagedMarketsSummit.com.





## WELCOME RECEPTION

Tuesday, March 3rd

6:00 pm to 8:00 pm

Join us at our Welcome Wine and Cheese Reception after checking in at MMS! Enjoy fine wines, Prosecco, imported and domestic cheeses, crackers and crudités; all while networking and toasting to the opening night at MMS!

## A VOODOO LOUNGE PARTY

Wednesday, March 5th

5:30 pm *to* 7:30 pm

Head to the MMS Voodoo Lounge and relax with speakers, attendees and spirits while enjoying Blues music, Cajun cuisine and libations.

## MMS MARDI GRAS BASH

Thursday, March 6th

5:30 pm to 7:30 pm

We've got beads and we're not afraid to throw em! Take in the sights and sounds of the French Quarter with a lively brass band, authentic New Orleans cuisine and, of course, Hurricanes!

## REGISTRATION

## INDIVIDUAL REGISTRATION

Early Bird Fee: \$2595 (Ends 2/20/15) Regular fee: \$2795

Your registration fee includes:

- · Keynote presentations
- · Breakout sessions
- Three evening receptions, three full breakfasts, two lunches and all refreshment breaks

## Registration Information

- The dress code for this meeting is business casual
- Please make all checks payable to DR/Decision Resources, LLC
- · All payments must be received prior to the program
- · All cancellations are subject to a \$200 cancellation fee
- No refunds will be granted after February 20, 2015.
- Cancelled registrations or no-shows will not be carried over to future programs.

### **GROUP DISCOUNTS**

Register five or more colleagues and take advantage of special group pricing.

## **Group Pricing Breakdown**

REGISTRANTS	DISCOUNT	PRICE/REGISTRANT
5-9	\$100	\$2495
10-14	\$200	\$2395
15-19	\$300	\$2295
20+	\$400	\$2195

## WHY BRING YOUR TEAM?

- · Valuable training for your department
- Decades of experience funneled into three days
- · Best practices and hands-on training
- · Networking with colleagues and faculty

## Questions?

Please direct questions regarding registration to events@dresourcesgroup.com.

## **ACCOMMODATIONS**

## The Ritz Carlton Hotel Discount

We are pleased to offer a discounted room rate of \$219 per night for MMS attendees. Reserve your room by February 9, 2015 to take advantage of this discounted rate.

Reserve your room online at: ManagedMarketsSummit.com or call (504) 524-1331.

About the Ritz Carlton New Orleans
At The Ritz-Carlton, New Orleans, located on the edge of the French Quarter, the experience of the city comes to life as soon as guests cross the threshold of the historic hotel. Set within the 1908 Beaux Arts Maison Blanche building, the luxury hotel highlights traditional Southern ambiance with an interior that reflects the graciousness of antebellum mansions.



Register online at:
ManagedMarketsSummit.com



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